

Quality Built Education Facility

OVERCOMES INCOMPLETE PLANS AND NEVER-ENDING CHANGE ORDERS

Company

EyeBall Drywall

Industry

Interiors, Walls & Ceilings

Company Size

39

Location

College Station, TX USA

Website

www.timberlineusa.net

Project for

A&M University

Project Length

19 months

Project Value

\$4 million

On Center Software Solutions

On-Screen Takeoff®

Quick Bid®

Five drywall professionals (E. Fowler, R. Fowler, P. Fowler, T. Frazier, and M. Creed) incorporated in 2002, forming EyeBall Drywall (EBD) which specializes in metal stud framing, drywall, taping, and insulation. The company services Houston, Texas, and surrounding areas. The EBD portfolio of projects includes healthcare, educational, retail, and religious facilities. A major differentiator for EBD is their focus on completing projects on time. This success is attributed to the people who are a part of EBD—this is a family-run business with a great deal of pride in the quality of its work.

Automating elements of the drywall business such as quantity takeoff and estimating allows EBD to accurately and timely manage the ongoing change requests that typically accompany large projects such as education and health care facilities. With a client base that provides 75% repeat business, trust and quality are essential DNA components for EyeBall Drywall Co.

EDUCATION FACILITIES

Educational Facilities tend to begin with incomplete plans and progress with ever changing requirements. The Memorial Student Center Complex for Texas A&M (MSCC) is the meeting place for the university's student union and serves as the campus 'living room'. The project is a major renovation and expansion of the MSCC originally built in 1951. EBD was able to win the bid because of their competitive pricing and history of successful projects.

PROJECT COMPLEXITY

The MSCC project was bid from incomplete plans. EBD reviewed the plans and knew that this project was one in which it would succeed. The project has had over 2000 change orders for adjustments and EBD has been on top of each one. EBD attributes the success of such a complex project to the automated solutions for doing quantitative measurements and estimating. On-time delivery of a project is not by accident.

It is a result of experience and always knowing the pulse of the project. EBD remains engaged with the MSCC project and is onsite up to six days a week supporting the build.

There have been drywall obstacles throughout the project—multiple types of rooms, challenging framing, and wall angles. For Texas A&M, the MSCC build is a high profile project. The MSCC has a long tradition of giving students a venue to manage organizations as well as plan and produce programs. As a result, the expansion and renovation is under the watchful eye of students and alumni.

TECHNOLOGY SOLUTION

EBD has been able to provide exactly what the university needed every step along the way. During the design phase, EBD was able to provide costing scenarios as each suggestion or change order was presented. This could not have been done without takeoff and estimating technology. The result was time savings that allowed EBD to accommodate other tradesmen's adjustments to their delivery schedule. EBD's unique value proposition is its ability to tackle each project with a commitment to being on time. Keys to the success of all of EBD's projects include continual communication, ability to respond to changes on the fly, and high quality work.

JOB SUCCESS

EBD's use of On Center Software solutions allows them to expand the amount of work they deliver without sacrificing quality. Just as EBD partners with its customers to drive success and meet their needs, On Center Software partners with EyeBall Drywall to deliver quality solutions and comprehensive support and training for their employees.

On Center Software, Inc., is a privately held company providing software and training to construction industry professionals for over 28 years. Located in The Woodlands, Texas, the company's mission is to transform the takeoff, estimating, and labor-tracking experience with comprehensive software solutions that turn winning bids into profitable projects. On Center Software solutions include On-Screen Takeoff®, Quick Bid®, and Digital Production Control®. Customers in the United States, Canada, Australia, New Zealand, United Kingdom, South Africa, and 60 other countries around the world leverage On Center Software's internationally recognized solutions. For more information about On Center Software, call 866.627.6246 or visit www.oncenter.com.