



The Bid Win for a University Sports Facility Expansion

WAS ACCOMPLISHED WITH THE USE OF PROPER COMMUNICATION AND CONSTRUCTION AUTOMATION

Company

Capitol Concrete Contractors Inc.

Industry

Concrete

Location

Liberty Hill, Texas USA

Number of Employees

150

Project for

Texas State University Bobcat Stadium

Project Length

20 months

Project Value

\$33 million

On Center Software Solution

On-Screen Takeoff®

Capitol Concrete Contractors (CCC) was founded in 2003 by Sandra and Jordan Moore in Liberty Hill, Texas. CCC specializes in all aspects of concrete work including precast concrete, structured walls, drilled piers, grade beams, slab on grade, elevated decks, topping slab, and concrete pilings. The company believes that successful businesses are built on strong client relationships and excellent communication. This belief is core to their goal of exceeding expectations of general contractors and project owners. CCC concentrates on the details which ensure quality of work and informed customers. The company is committed to completing work in a timely manner, at competitive rates, and with the highest of quality. The CCC portfolio extends across the regional area and includes a variety of building types including commercial, retail, hospitality, and a specialty in sporting arenas. The increasing number of projects and the competitive nature of the industry was making manual takeoff and bidding processes challenging to complete in a timely fashion. This issue and CCC's focus on details led CCC to automate essential elements of concrete construction—quantitative measurement and estimating. The value obtained by leveraging On Center Software's On-Screen Takeoff® was immediate. Better control and more extensive knowledge over how many and what types of materials were needed saved money and gave a precise line of sight into what it would take to complete the project successfully. CCC also experienced a 50% reduction of time for estimating—allowing them to bid more, while increasing their bid-to-win ratio.

STADIUM EXPANSION

Texas State University, in 2011-2012, initiated the next phase of construction for Bobcat Stadium (TSU-BCS); adding a seating capacity of 30,000. The \$33 million expansion closed in the north end zone. The stadium was built in such a way to allow further expansion through additional phases of incremental improvements. The 46,000 square foot expansion included additional seating and an upgrade to the press box. CCC was the concrete contractor of choice, completing the project within budget and in time to host the first game of the 2012 football season. Given the tight schedule for completion, it was essential that CCC quickly and accurately deliver the best bid at first submission.

Their confidence in knowing and sharing detailed information enabled them to be a trusted provider of work. TSU-BCS, like other university facilities, is designed to represent the pride and stature of the school. It has been said that TSU-BCS is a beautiful work of art, as well as, an illustration of modern construction. CCC prides itself on its role in delivering a top quality project.

BUILDING SUCCESS

Whether the project at hand is a large sporting arena or a large hotel parking structure, CCC delivers superior value to each and every client. This consultative approach delivers accurate and competitive cost estimates. CCC is able to show exact takeoff details to a customer whether at the jobsite or in the office via digital presentation. To consistently produce the highest quality of work requires that CCC manage all aspects of the project from initial design to addendum changes. CCC learns and grows with the industry so that they continue to give the most value to their customers. For these reasons, CCC experiences a higher rate-of-return of customers than their competitors. CCC builds success one relationship, one customer, and one project at a time.

On Center Software, Inc., is a privately held company providing software and training to construction industry professionals for over 28 years. Located in The Woodlands, Texas, the company's mission is to transform the takeoff, estimating, and labor-tracking experience with comprehensive software solutions that turn winning bids into profitable projects. On Center Software solutions include On-Screen Takeoff®, Quick Bid®, and Digital Production Control®. Customers in the United States, Canada, Australia, New Zealand, United Kingdom, South Africa, and 60 other countries around the world leverage On Center Software's internationally recognized solutions. For more information about On Center Software, call 866.627.6246 or visit www.oncenter.com.