



A Transportation Hub Renovation Project

WAS PLANNED USING CONSTRUCTION AUTOMATION TO PRODUCE ACCURATE BUILD INFORMATION

Company

Custom Stone Works

Industry

Manufacturing & Fabricating

Location

Livonia, Michigan USA

Size of Company

25

Website

www.cswstone.com

Project for

Blake Transit Center

Project Length

3-4 weeks

On Center Software Solution

On-Screen Takeoff®

A family-owned company in Livonia, MI, Custom Stone Works (CSW) fabricates, imports, and manufactures fine stones. CSW began in the ceramic tile business in 1999, expanded into granite counter tops, and eventually went on to fabricate Indiana limestone for residential and commercial projects. CSW is also a reputable manufacturer of architectural cast stone, which has the ability to simulate natural stone and is a cost effective alternative. CSW's plant is designed with state-of-the-art equipment to ensure the highest quality cast stone in the industry. CSW's portfolio includes schools, churches, banks, and multi-use buildings throughout Michigan, Ohio, Pennsylvania, Indiana, Kentucky, and Tennessee. CSW has an impeccable reputation of providing superior quality materials, outstanding craftsmanship, competitive pricing, and exceptional service. Unlike other manufacturers and suppliers, they proactively bid on projects by creating takeoffs using On-Screen Takeoff® by On Center Software. Upon the completion of the takeoff, CSW sends pricing information to masonry contractors to help through the bid process. The professional presentation and accuracy of materials quoted enables CSW to have the competitive edge.

TRANSPORTATION HUB

The Blake Transit Center (BTC) is a transportation hub located in downtown Ann Arbor, MI. Due to increased use of public transportation—over 5,000 passengers arrive and depart daily—a new facility was necessary to accommodate travelers. The project called for various size panels of Indiana limestone, CSW's specialty. Indiana limestone is mined in large blocks from the southern part of Indiana and imported by CSW to Michigan; the blocks are then cut into various sized slabs. Limestone is a classic compliment to brick, stone, and other building materials. Upon coming across the bid for the BTC, CSW's estimating team proactively started to dimension the limestone panels to figure out how many linear feet were required. Once the quantities were computed, the information was sent to the masonry contractors bidding on the job. The contractors used this information to figure out labor cost to generate a more accurate bid. The manufacturing contract for limestone was awarded to CSW mainly because of their

great working relationship with the masonry company who was awarded the job. The BTC project is another testament to the quality workmanship that CSW performs.

REPEAT CUSTOMERS

Masonry contractors rely on CSW to provide high quality materials, craftsmanship, and competitive pricing. CSW evaluates materials to ensure projects run smoothly and utilize optimum solutions. Price quotes are delivered immediately via automation to allow the contractor's vision to come to life without going over budget. CSW attains success mainly through business with repeat customers due to their commitment to quality service and materials.

On Center Software, Inc., is a privately held company providing software and training to construction industry professionals for over 28 years. Located in The Woodlands, Texas, the company's mission is to transform the takeoff, estimating, and labor-tracking experience with comprehensive software solutions that turn winning bids into profitable projects. On Center Software solutions include On-Screen Takeoff®, Quick Bid®, and Digital Production Control®. Customers in the United States, Canada, Australia, New Zealand, United Kingdom, South Africa, and 60 other countries around the world leverage On Center Software's internationally recognized solutions. For more information about On Center Software, call 866.627.6246 or visit www.oncenter.com.