



# A Desirable Design-Build Hospital Project

**HAD STRICT REQUIREMENTS THAT WERE MET WITH QUALITY WORKMANSHIP & AUTOMATION**

## Company

Accurate Firestop and Insulation Inc.

## Industry

Firestopping & Insulation

## Location

Hayward, California USA

## Size of Company

37

## Website

[www.accuratefirestop.com](http://www.accuratefirestop.com)

## Project for

Sutter Medical Center

## Project Length

16 months

## Project Value

\$284 million

## On Center Software Solution

On-Screen Takeoff®

**A**ccurate Firestop and Insulation Inc. (AFI) in Hayward, CA started in 1995 as the first company in the Bay Area to specialize in firestopping. As a registered minority owned company, AFI has successfully served the firestopping and insulation needs of Northern California for over a decade. The company specializes in firestopping, acoustical and thermal insulation, fireproofing, joint sealants, and spray-on insulations. AFI is considered to be one of the best contractors for any size OSHPD project or quick turn-around tenant improvement projects. They work on educational facilities, hospitals, and commercial and multi-use buildings—including apartments and hotels. AFI prides itself on its safety record; each of its crew members are OSHA 10-hour trained. With an emphasis on safety, AFI has one of the lowest accident ratios in the industry. When any of the general contractors in the Northern California area win bids for medical facilities, AFI is the first choice for all firestopping and insulation needs. Medical facilities tend to be the most difficult and technical projects to work on due to rules and regulations. AFI overcomes these challenges by leveraging automation, experience, and their commitment to safety and quality.

## HOSPITAL PROJECT

Sutter Medical Center (SMC) in Santa Rosa, California was a dream project for many of the contractors who worked on it. It is one of the few design-build hospitals in the state. The double story, state-of-the art hospital provides a variety of services, obstetrics, nursery care, level III neonatal intensive care, medical and surgical services, comprehensive cardiac services, supporting ancillary services, and a full range of womens reproductive health services. Due to the uniqueness of the project, all contractors involved had a vested interest in ensuring the success of SMC. AFI's work history of on-time delivery and quality workmanship enabled it to be the natural choice for the general contractor working on SMC. AFI was involved in the project in every aspect of the construction. As a result of their attention to detail and commitment to safety, AFI was contracted to provide firestopping and insulation services for all trades including mechanical, plumbing, electrical, drywall, and sprinkler systems. Medical facilities require meticulous focus with standards that are set above and beyond typical commercial

construction requirements. For example, on this project any pipe that penetrated a wall or floor had to receive firestop caulking or acoustical sealant treatment around it. To properly manage the project, AFI turned to the automation solution On-Screen Takeoff® by On Center Software, Inc. to track all firestopping and insulation work for architectural, mechanical, electrical, and plumbing drawings to ensure that nothing was amiss or overlooked. Like any major healthcare facility project, the SMC had various change orders that were also flawlessly managed using the software.

## **REPEAT CUSTOMERS**

AFI attains success by leveraging relationships with their existing client base. AFI's guarantee of quality workmanship and on-time delivery results in 90% of their business being repeat customers. AFI attributes their success to their employees' demonstration of commitment to details, safety, customer service, and quality on every project they undertake.

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On Center Software, Inc., is a privately held company providing software and training to construction industry professionals for over 28 years. Located in The Woodlands, Texas, the company's mission is to transform the takeoff, estimating, and labor-tracking experience with comprehensive software solutions that turn winning bids into profitable projects. On Center Software solutions include On-Screen Takeoff®, Quick Bid®, and Digital Production Control®. Customers in the United States, Canada, Australia, New Zealand, United Kingdom, South Africa, and 60 other countries around the world leverage On Center Software's internationally recognized solutions. For more information about On Center Software, call 866.627.6246 or visit [www.oncenter.com](http://www.oncenter.com).